

2014 HOTEL MANAGEMENT SURVEY

TOP THIRD-PARTY MANAGEMENT COMPANIES

2104 rank	2013 rank	Company name Website	Contact Contact email	Guestrooms third-party managed in the U.S. as of 12/31/13	Properties third-party managed in the U.S. as of 12/31/13	Total revenue in dollars for third-party-managed properties in the U.S. for 2013	Guestrooms third-party managed in the U.S. as of 12/31/12	Properties third-party managed in the U.S. as of 12/31/12
1	1	Interstate Hotels & Resorts www.interstatehotels.com	Leslie Ng leslie.ng@interstatehotels.com	58,134	291	2,600,000,000	61,205	337
2	4	White Lodging Services Corp. www.whitelodging.com	Christine Misirly cmisirly@whitelodging.com	22,383	155	869,796,220	20,780	147
3	–	Pillar Hotels & Resorts www.pillarhotels.com	Lauren Aiken lauren.aiken@pillarhotels.com	21,074	222	577,588,587	20,701	213
4	3	GF Management www.gfhotels.com	Jeffrey Kolessar kolessarj@gfhotels.com	19,911	130	520,000,000	21,971	126
5	7	Crescent Hotels & Resorts www.chrco.com	Ariel Sanett asanett@chrco.com	18,652	74	720,000,000	18,652	74
6	8	TPG Hospitality www.tpghospitality.com	Ralph Izzi rizzi@tpgcompanies.com	18,040	63	740,000,000	17,102	60
7	10	Remington www.remingtonhotels.com	Robert Haiman roberthaiman@remingtonhotels.com	15,681	79	679,100,000	14,152	70
8	9	HHM www.hhmhospitality.com	Naveen P. Kakarla hminvestments@hhmlp.com	15,470	125	NA	15,200	13
9	2	Aimbridge Hospitality www.aimbridgehospitality.com	David Capps david.capps@aimhosp.com	15,131	186	NA	25,000	186
10	13	Rim Hospitality www.rimhospitality.com	Mark LeBlanc mleblanc@rimhospitality.com	13,062	84	425,000,000	13,062	84
11	12	Concord Hospitality Enterprises Co. www.concordhotels.com	Grant Sabroff g.sabroff@concordhotels.com	11,703	81	360,000,000	10,135	75



King Charles Inn, located in Charleston, S.C., has been under management by **Charlestowne Hotels** since 1984. Recently named “Best Performing Hotel in the US” by STR, this 91-room hotel became an independent property after dropping the Best Western brand in late 2013.
Survey ranking: 63



Chesapeake Hospitality recently added two hotels in Sarasota, Fla., to its growing portfolio of managed assets. The 115-room Hilton Garden Inn Airport and the 121-room Hampton Inn I-75 provide easy access to the area’s world-class beaches and premier attractions.
Survey ranking: 38



Concord Hospitality Enterprises Co. aggressively expanded its portfolio in 2013 adding 16 hotels through new hotel openings and third-party management transitions. New hotel openings in 2014 will include New York City; Secaucus, N.J.; Washington, D.C.; Roanoke, Va.; Orlando, Fla.; Miami, Fla.; Pittsburgh and Atlanta.
Survey ranking: 11

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12	14	Island Hospitality Management www.islandhospitality.com	Jeff Waldt jwaldt@ih-corp.com	10,649	78	398,548,000	10,224	77
13	16	Destination Hotels and Resorts www.destinationhotels.com	Russell Urban rurban@destinationhotels.com	10,196	40	906,847,715	8,935	39
14	26	Janus Hotels and Resorts www.janushotels.com	Michael Nanosky mnanosky@janushotels.com	9,676	37	140,000,000	5,233	40
15	36	Driftwood Hospitality Management www.driftwoodhospitality.com	Brian Quinn development@dnhmhotels.com	8,005	37	NA	4,923	24
16	18	Kinseth Hospitality Cos. www.kinseth.com	Jeff Schrader jschrader@kinseth.com	7,905	78	NA	8,230	91
17	23	First Hospitality Group www.fhginc.com	Robert Habeeb rhabeeb@fhginc.com	7,895	55	NA	7,213	48
18	20	Crestline Hotels & Resorts www.crestlinehotels.com	Ed Hoganson edward.hoganson@crestlinehotels.com	7,733	44	345,000,000	7,567	44
19	–	Sage Hospitality www.sagehospitality.com	Kate Davis kate.davis@sagehospitality.com	7,662	47	NA	10,715	65
20	22	Dimension Development www.dimdev.com	Ken Thompson ken.thompson@dimdev.com	7,410	46	284,094,042	236,825,761	47
21	19	InterMountain Management www.itemtn.biz	Stan Jones stanj@intermountainhotels.com	7,331	74	208,630,358	7,313	73
22	21	Hospitality Ventures Management Group www.hvmg.com	Mary Beth Cutshall mbcutshall@hvmg.com	7,312	41	203,010,142	7,215	41
23	17	Hostmark Hospitality Group www.hostmark.com	Jerome F. Cataldo jcataldo@hostamark.com	7,021	33	280,000,000	8,780	42
24	34	Real Hospitality Group www.realhospitalitygroup.com	Ben Seidel bseidel@rhgcorp.com	6,715	51	220,531,000	5,497	36
25	28	Stonebridge Cos. www.sbcos.com	Kevin Mahoney info@sbcos.com	6,534	44	NA	5,671	39
26	24	LBA Hospitality www.lbaproperties.com/hospitality	Robert Goldsmith robg@lbaproperties.com	6,410	70	167,568,971	6,323	69



CRU Property Management manages the newly renovated 186-guestroom Ramada Waukegan/Gurnee. This full-service hotel has 10,000 sq. ft. of meeting space, business and fitness centers, indoor pool and spa and a reinvented new full-service sports bar and restaurant.

Survey ranking: 99



Growth Properties Hospitality Management professionally manages both franchised and independent hotels with both full and select services. Some of the franchises in our portfolio are: InterContinental Hotels Group, Choice Hotels International, Wyndham Hotels & Resorts, Best Western and La Quinta.

Survey ranking: 75



Hotel Equities manages the Wyvern Hotel, an independent full-service boutique hotel located in Punta Gorda on Florida's Gulf Coast. The hotel delivers luxury and upscale amenities including a restaurant and artfully landscaped rooftop pool, bar and grill with clear views of Charlotte Harbor's natural beauty.

Survey ranking: 35

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27	15	Prism Hotels & Resorts www.prismhotels.com	Kevin Gallagher kevin.gallagher@prismhotels.com	6,399	25	NA	7,585	50
28	–	Kimpton Hotels & Restaurants www.kimptonhotels.com	Faith Yi faith.yi@kimptongroup.com	6,324	35	557,565,048	5,897	32
29	25	Benchmark Hospitality www.benchmarkresortsandhotels.com	Alex Cabanas acabanas@usa-bhi.com	6,268	34	519,143,000	6,032	33
30	32	Strand Development Co. www.sdchotels.com	John Pharr jpharr@sdchotels.com	6,210	62	NA	6,210	62
31	–	Horizon Hotels www.horizonhotels.com	Cynthia Olcott colcott@horizonhotels.com	5,945	27	94,129,931	5,845	26
31	27	Marshall Hotels & Resorts www.marshallhotels.com	Mike Marshall info@marshallhotels.com	5,945	41	135,464,072	6,872	NA
32	49	Evolution Hospitality www.evolutionhospitality.com	Matt Raine mattr@evolutionhospitality.com	5,412	23	283,008,745	3,262	16
33	38	Richfield Hospitality www.richfield.com	info@richfield.com	4,822	21	217,724,243	4,413	23
34	–	HEI Hotels & Resorts www.heihotels.com	Anthony Rutledge arutledge@heihotels.com	4,740	15	315,655,000	2,512	9
35	42	Hotel Equities www.hotelequities.com	Joe Reardon jreardon@hotelequities.com	4,632	47	89,300,510	3,933	42
36	–	CUSA www.1cusa.com	Deborah Cannon dcannon@1cusa.com	4,552	30	NA	4,300	26
37	–	Windsor Management Services www.windsormanagementservices.com	Ronald Taylor ron.taylor@wcghotels.com	4,521	20	NA	4,782	21
38	43	Chesapeake Hospitality www.chesapeakehospitality.com	Joseph Smith jsmith@chesapeakehospitality.com	4,517	27	156,256,000	3,925	21
39	47	Coakley & Williams Hotel Management Co. www.cwhotels.com	Mark Williams mwilliams@cwhotels.com	4,172	29	100,000,000	4,172	29
40	39	Hospitality Management Corp. www.hospitalitymgt.com	Leo Spriggs lspriggs@hospitalitymgt.com	4,139	32	123,000,000	4,205	26



Marshall Hotels & Resorts took over the management of the 405-room Hilton Hotel and Executive Meeting Center in East Brunswick, N.J., in August 2013 for a New Jersey-area investment group. It is the fifteenth Hilton branded hotel in Marshall's portfolio.

Survey ranking: 31



In December 2014, **New Castle Hotels & Resorts** will unveil the Westin Jekyll Island, adjacent to the only oceanfront convention center in the southeast. We're a little unconventional when it comes to thinking outside of the big box.

Survey ranking: 66



Real Hospitality Group will open three new hotels in downtown Manhattan in 2014. The Aloft Financial District on Ann Street will have 125 rooms and is central to the business district and Wall Street. Also slated is a 264-room Four Points by Sheraton.

Survey ranking: 24

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40	–	Spire Hospitality www.spirehotels.com	Bill DeForrest bdeforrest@spirehotels.com	4,139	20	110,177,325	20	15
41	40	Commonwealth Hotels www.commonwealthhotels.com	Brian Fry bfry@commonwealthhotels.com	4,133	34	NA	4,133	34
42	45	PM Hospitality Strategies www.pmhs.com	Joseph Bojanowski jbojanowski@pmhs.com	4,099	23	150,000,000	3,096	19
43	123	Kana Hotel Group www.kanahotelgroup.com	Kevin Mahoney info@kanahotelgroup.com	3,908	33	NA	2,852	28
44	44	Dolce Hotels and Resorts www.dolce.com	Melodee Insley melodee.insley@dolce.com	3,843	16	219,359,574	3,634	15
45	31	Wright Investment Properties www.wrightinvestments.com	Brandon Birkhead bbirkhead@wrightinvestments.com	3,766	32	69,461,989	3,984	36
46	41	Waterford Hotel Group www.waterfordhotelgroup.com	Peter Nichols pnichols@waterfordhotelgroup.com	3,669	30	136,363,116	4,117	33
47	–	Urigo Hotels & Resorts www.urgohotels.com	Mathew Jalazo mathew.jalazo@urgohotels.com	3,622	24	158,342,312	3,308	22
48	–	Cooper Hotels www.cooperhotels.com	Pace Cooper pcooper@cooperhotels.com	3,605	20	NA	0	0
49	96	Gemstone Hotels & Resorts www.gemstoneresorts.com	Thomas Prins tprins@gemstoneresorts.com	3,600	18	NA	3,200	16
50	–	Interessant Hotels & Resort Management www.ihmc.com	Jan Gautam jan@ihmc.com	3,461	31	NA	2,452	25
51	33	Trigild www.trigildhospitality.com	Bonita Paysour bonita.paysour@trigild.com	3,434	25	148,000,000	4,047	30
52	60	American Hospitality Management www.ahm-hotels.com	Craig Bonter bonter@ahm-hotels.com	3,325	28	NA	3,325	28
53	52	The Dow Hotel Co. www.dowhotelco.com	Randall King rking@dowhotelco.com	3,233	11	170,000,000	3,233	11
54	50	Vista Host www.vistahost.com	Michael Harrell mharrell@vistahost.com	3,218	26	106,761,002	3,202	27
55	53	DePalma Hotel Corp. www.depalmahotels.com	Joseph DePalma jdepalmasr@depalmahotels.com	3,156	21	70,588,350	3,156	NA
56	46	Packard Hospitality Group www.packard-1.com	Michael Goldstein michael@packard-1.com	3,150	23	74,043,900	3,200	28
57	–	Wischermann Partners www.wischermannpartners.com	Luis Acosta lacosta@wischermannpartners.com	3,053	12	NA	2,030	8
58	54	ZMC Hotels www.zmchotels.com	Todd Torvinen ttorvinen@zmchotels.com	2,976	29	71,000,000	3,053	30
59	57	Newport Hospitality Group www.nhghotels.com	Michael L. Pleninger mlp@nhghotels.com	2,964	29	78,522,795	2,964	29
60	56	Carlson Rezidor Hotel Group www.carlsonrezidor.com	Chris Ivy development@carlsonrezidor.com	2,953	14	NA	2,599	13
61	88	Chandler Hotel Group www.chandlerhotelgroup.com	Shannon Kaufman shannon@chandlerhotelgroup.com	2,940	20	42,000,000	1,710	12
62	85	Vision Hospitality Group www.vhghotels.com	Andrew Hibbard ahibbard@vhghotels.com	2,851	29	68,000,000	1,795	18
63	51	Charlestowne Hotels www.charlestownehotels.com	Michael Tall mtall@charlestownehotels.com	2,799	28	86,807,862	3,197	31

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64	79	Expotel Hospitality Services www.expotelhospitality.com	Kerry Ranson kranson@expotelhospitality.com	2,789	16	54,000,000	2,146	13
65	–	USI Hospitality Solutions www.hsihotels.com	Hermann Bauer hermann@hsihotels.com	2,743	32	32,525,412	14,121	14
66	68	New Castle Hotels & Resorts www.newcastlehotels.com	Gerald Chase gchase@newcastlehotels.com	2,569	15	92,945,139	2,272	13
67	100	Sap Hotels www.saphotels.com	Rajesh Shendge rajesh.shendge@saphotels.com	2,475	22	33,500,000	1,850	16
68	61	Donohoe Hospitality Services www.donohoehospitality.com	Chris Bruch chrisb@donohoe.com	2,466	11	135,000,000	2,466	11
69	78	Hospitality Specialists www.hospitalityspecialistsinc.com	Angela Mann amann@hospec.com	2,385	23	NA	2,037	20
70	69	The Hotel Group www.thehotelgroup.com	Douglas Dreher ddreher@thehotelgroup.com	2,343	20	90,104,726	2,343	20
71	–	Moody National Companies www.moodynational.com	David Gould dgould@moodynational.com	2,339	18	NA	1,976	15
72	76	Greenwood Hospitality Group www.greenwoodhospitality.com	Thomas W. Conran tconran@greenwoodhospitality.com	2,300	9	95,000,000	2,000	8
72	89	Hotel Managers Group www.hmg-hotels.com	Randy Hulce randy.hulce@hmg-hotels.com	2,300	15	60,000,000	NA	NA
72	66	Providence Hospitality Partners www.providencehospitality.com	David B. Storm dstorm@provhp.com	2,300	17	55,000,000	2,050	14
73	99	Gibson Hotel Management & Development www.mgibsonhotels.com	Chetan "CJ" Jala cj@mgibsonhotels.com	2,259	22	NA	2,259	22
74	–	Thurman Hotel Consultants www.thurmanhotelconsultants.com	Cusic Daniels cdaniels@thurmanhotelconsultants.com	2,230	12	22,000,000	6	NA
75	110	Growth Properties Hospitality Management www.gpim.net	Vincent Ciro vince@gpim.net	2,178	20	54,700,000	NA	NA
76	72	Marin Management www.hotelpros.biz	John Manderfeld info@hotelpros.biz	2,104	24	50,300,000	2,288	26
77	77	Good Hospitality Services www.goodhsi.com	Brian Gilchrist bgilchrist@goodhsi.com	2,046	24	NA	1,954	23
78	97	Stepstone Hospitality www.stepstonehospitality.com	Blair Wills bwills@stepstonehospitality.com	2,025	12	94,000,000	1,512	8
79	94	Access Hotels and Resorts www.accesshospitality.com	Tom Baker tbaker@accesshospitality.com	2,005	8	81,000,000	2,005	8
80	80	3H Group Hotels www.3hgroup-hotels.com	Hiren Desai hdesai@3hgroup-hotels.com	1,985	20	NA	1,451	14
81	105	LinGate Hospitality www.lingatehospitality.com	Claude Bacon claud.bacon@lin-gate.com	1,961	17	NA	1,256	11
82	81	Sand Hospitality www.sandhospitality.com	Daniel H. Krahn dhkrahn@sandcompanies.com	1,945	22	NA	1,870	21
83	87	Hospitality America www.hospitalityamerica.com	Jim St. John jimst.john@hospitalityamerica.com	1,917	14	76,759,665	1,780	13
84	64	American Resort Management www.armhospitality.com	rcoleman@ampallc.com	1,885	9	56,000,000	1,600	7
85	63	Associated Hotels www.associatedhotelsllc.com	Jay Fishman jay@associatedhotelsllc.com	1,884	10	47,271,101	1,676	8

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86	75	S&L Hospitality www.slhosp.com	Eric Lund elund@slhosp.com	1,872	15	NA	1,521	12
87	111	Portfolio Hotels & Resorts www.portfoliohotels.com	Lynn McMahon lmcmahon@portfoliohotels.com	1,802	14	75,600,000	971	9
88	–	7 Seas Hospitality www.5shm.com	GP Singh gpsingh@5shm.com	1,800	13	47,000,000	1,800	13
89	99	M Gibson Hotels www.mgibsonhotels.com	Michael Gibson michael.gibson@mgibsonhotels.com	1,765	20	NA	1,571	17
90	90	Noble House Hotels & Resorts www.noblehousehotels.com	Steve Sanborn ssanborn@noblehousehotels.com	1,705	10	108,137,256	1,708	10
91	58	Milestone Hospitality Management www.milestonehotels.com	Lea Ann Kish lkish@milestonehotels.com	1,698	9	46,000,000	2,537	15
92	67	Columbia Hotel Management www.columbiahm.com	Jay Ross jross@columbiahm.com	1,675	16	23,000,000	1,825	18
93	–	National Hospitality Services www.nationalhospitality.biz	Brenda Warren bwarren@nationalhospitality.biz	1,664	15	37,000,000	1,226	11
94	112	Triune Organization www.triuneorganization.com	J M McMartin info@triuneorganization.com	1,623	7	NA	1,200	4
95	–	Pacific Inns www.pacificinns.com	Linsey Pullan linsey@pacificinns.com	1,504	18	36,000,000	NA	NA
96	103	Jackson Hospitality Services www.jacksonhospitality.com	Neal Jackson neal@jacksonhospitality.com	1,498	16	NA	NA	NA
97	112	Salamander Hotels & Resorts www.salamanderhotels.com	Prem Devadas pdevadas@salamanderhotels.com	1,468	4	122,000,000	1,200	3
98	136	IDM Group www.inndevgmt.com	Sean Skellie sskellie@inndevgmt.com	1,460	13	38,000,000	1,181	10
99	–	CRU Property Management www.cruereg.com/crupropertymanagement	Steven L. Senft steve@cruereg.com	1,457	10	NA	859	7
100	–	Prestige Hospitality Group www.prestigehg.com	James Frenis jimf@prestigehg.com	1,435	13	45,000,000	1,282	11
101	93	Vesta Hospitality www.vestahospitality.com	Rick Takach rtkach@vhosp.com	1,423	11	NA	1,423	11
102	114	Boykin Management Co. www.boykin.com	Kevin Hyland development@boykin.com	1,406	8	65,000,000	1,152	6
103	71	Trust Hospitality www.trusthospitality.com	Michael Register mregister@trusthospitality.com	1,400	11	80,000,000	1,200	9
104	73	Winegardner & Hammons www.whihotels.com	G. Michael Conway mike.conway@whihotels.com	1,374	8	NA	2,048	11
105	122	WHG Co. www.whgco.com		1,358	28	NA	NA	NA
106	141	Paramount Hospitality Management www.paramounthospitality.com	Marco Manzie mmanzie@phmemail.com	1,324	3	39,284,632	672	2
107	106	Ledgestone Hospitality www.ledgestonehospitality.com	Kenneth Garvin kgarvin@ledgestonehospitality.com	1,322	21	NA	1,314	21
108	163	Atira Hotels www.atirahotels.com	Anna Hargraves ahargraves@atirahotels.com	1,317	11	NA	NA	NA
108	95	Pacific Plaza Hotels www.pacificplazahotels.com	Carl Doughty carl@pacplaza.com	1,317	15	42,729,000	1,284	14

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109	107	IMIC Hotels www.imichotels.com	Kathy Rabune krabune@imichotels.com	1,311	14	NA	1,311	14
110	–	InnSuites Hotels & Suites www.innsuites.com	Inez Schloss ischloss@innsuites.com	1,284	8	NA	1,284	8
111	98	Coral Hospitality www.coralhospitality.com	John Ayres info@coralhospitality.com	1,252	10	171,000,000	1,177	8
112	167	R.A. Rauch & Associates www.rarhospitality.com	Robert A. Rauch rauch@hotelguru.com	1,251	12	30,000,000	52	2
113	–	Matrix Hospitality Group www.mhghotels.com	Thomas Mack tmack@mhghotels.com	1,225	6	23,000,000	1,520	7
114	–	Dora Hospitality www.dorahg.com	Vincent Dora vdora@dorahg.com	1,214	13	NA	NA	NA
115	140	Dellisart www.dellisart.com	Douglas Artusio douglas.artusio@dellisart.com	1,210	8	32,000,000	1,210	8
116	108	Charter One Hotels & Resorts www.charteronehotels.com	Patrick Shine pshine@charteronehotels.com	1,204	14	NA	NA	NA
117	–	Denihan Hospitality Group www.denihan.com	Katie Meyer katie.meyer@denihan.com	1,203	6	130,607,905	1,390	7
118	112	Vantage Hotel Management www.vantagehospitality.com	Craig Leitch cleitch@vantagehospitality.com	1,200	9	NA	1,200	9
119	92	Pride Hospitality www.pridehospitality.com	Mark Zipperer mark@pridehospitality.com	1,183	16	23,000,000	1,319	17
120	126	Twenty Four Seven Hotels www.t4shotels.com	David Wani dwani@t4shotels.com	1,180	9	23,550,000	859	6
121	65	Kokua Hospitality www.kokuahospitality.com	Craig Strickler craig.strickler@kokuahospitality.com	1,168	4	52,260,662	1,144	4
122	–	M&R Hotel Management www.mrhotelgroup.com	Amit Gandhi agandhi@mrhotelgroup.com	1,166	10	NA	565	6
123	–	Riley Hotel Group www.rileyhotelgroup.com	Joe Moffa jmoffa@rileyhg.com	1,165	15	31,150,000	969	13
124	–	InnSight Hotel Management Group www.innsighthmg.com	Richard Boyles rboyles@innsighthmg.com	1,158	12	866,135	1,031	11
125	131	Amerilodge Group www.amerilodgegroup.com	Asad Malik asad.malik@amerilodgegroup.com	1,065	13	24,197,000	873	11
126	120	Southwest Hospitality Management www.swhm.com	Ash Patel info@swhm.com	1,062	10	NA	1,155	11
127	113	Midash Hospitality www.midashospitality.com	David Robert david@midashospitality.com	1,007	7	NA	1,014	8
128	116	ROHM Group www.rohmhotels.com	Ketan Patel ketan@rohmhotels.com	1,002	13	NA	1,003	13
129	129	T. R. Management Corp. www.tmanagementcorp.com	Tarang Patel tpatel@tmanagementcorp.com	995	8	NA	909	7
130	124	ROC Hospitality Management www.rochospitality.com	Donna Richards donnarichards@rochosp.com	988	17	18,600,815	732	14
131	125	Great Lakes Management Group www.glmghotels.com	Neil R. Densmore neil.densmore@glmghotels.com	973	12	NA	762	10
132	130	Love Hotel Management Co. www.lovehotelmgmt.com	Peter Schiffer info@lovehotelmgmt.com	964	5	NA	964	5

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133	120	LHR Hospitality www.lhrhospitality.com	Joel Cairy joel@lodgehotels.com	960	9	19,800,000	835	10
134	–	Atmosphere Hospitality Management Services www.atmospherehospitalitymanagement.com	Adrienne Pumphrey apumphrey@adobaecohotel.com	950	2	NA	950	2
135	128	Gulph Creek Hotels www.gulphcreekhoteles.com	Derek Sylvester dsylvester@gulphcreekhoteles.com	942	6	26,028,176	921	NA
136	133	Banyan Investment Group www.banyan-ig.com	Lloyd Crabtree info@banyan-ig.com	902	8	13,653,792	821	7
137	135	Radius Hospitality www.radiushospitalitygroup.com	Randy Budd rbudd@radiushospitalitygroup.com	884	6	25,000,000	792	5
138	–	Hospitality Property Partners www.hospitalitypropertypartners.com	Michelle Bulinda mbulinda@gmail.com	857	11	14,034,780	795	10
139	153	Kautilya Management	Gary Patel info@kautilyagroup.com	838	9	NA	620	7
140	83	Regency Hotel Management www.regency-mgmt.com	Tom Biegler tbiegler@regency-mgmt.com	807	10	26,000,000	787	10
141	–	SharCon Hotel Management & Development Co. www.sharcon.com	William R. Conway wconway@sharconmgmt.com	794	7	20,000,000	834	7
142	132	RDA Hotel Management Co. www.rdahotelmanagementco.com	Kimberly Hurray khurray@rdamanagement.com	788	5	NA	917	8
143	–	NANA Management Services www.nmsusa.com	Jeannette Duenow jeannette.duenow@nmsusa.com	774	6	32,000,000	774	6
144	138	North Central Hospitality www.ncghotels.com	Keith Osborne kosborne@ncghotels.com	768	6	NA	728	6
145	147	BayStar Hotel Group www.baystarhotels.com	J. Norman Giovenco ngiovenco@baystarhotels.com	764	6	19,500,000	964	7
146	82	HVS Hotel Management www.hvshotelmanagement.com	Jeff Crowley jcrowley@hvs.com	758	6	NA	1,201	8
147	–	Valley Forge Hotels www.vfhotels.com	Rick Odorisio rodorisio@vfic.com	750	5	42,000,000	750	5
148	–	Saunders Hotel Group www.saundershotelgroup.net	Jeffrey G. Saunders jsaunders@saundershotelgroup.net	737	5	36,880,542	921	6
149	139	Coast Hotels www.coasthotels.com	Mark Hope m.hope@coasthotels.com	728	4	22,210,803		728
150	142	Jackson Hotel Management	Thomas M. Jackson tom.jackson@jacksonhotelmanagement.com	728	6	NA	575	4
151	–	Valencia Group www.valenciagroup.com	John Keeling jkeeling@valenciagroup.com	727	3	25,644,201	244	1
152	118	Tishman Hotel Corp. www.tishmanhotels.com	Andrea Kepic akepic@tishman.com	714	2	50,970,002	1,076	3
153	145	Essex Hotel Management www.essexhotelmanagement.com	Barbara Purvis bpurvis@essexrochester.com	691	7	15,900,000	820	8
154	–	Gateway Hospitality www.gatewayhospitality.com	Sam Agee sam@gatewayhospitality.com	684	8	NA	786	9
155	144	Dune Management Co. www.duneresorts.com	Kenneth C. Kalafut kckalafut@dunemanagement.com	650	12	14,951,849	650	12

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156	–	Berryfield Hotel Group www.berryfieldhotels.com	Stephen Hartsfield stephen.hartsfield@berryfieldhotels.com	640	6	3,200,000	1,013	12
157	–	Windsor Capital Group www.wcghotels.com	Patrick M. Nesbitt pat.nesbitt@wcghotels.com	639	3	23,472,961	639	3
158	139	Grace Hospitality www.gracehospitality.com	Jody Harwood jharwood@gracehospitality.com	610	7	NA	700	6
159	–	Focus Hospitality Management www.focushospitality.net	Cynthia Zezuto czezuto@transwest.us	609	4	NA	0	0
159	148	Venerts Hotel Management www.venertshotelmanagement.com	Connie Ward connie@venerts.com	609	9	10,000,000	563	8
160	180	Chartwell Hospitality www.chartwellhospitality.com	Kevin Green kgreen@chartwellhospitality.com	558	5	19,949,609	0	0
161	152	NorthStar Hospitality www.northstarhospitality.com	Bill Kirk billkirk@northstarhospitality.com	521	7	10,854,751	521	7
162	171	Peachtree Hotel Group www.peachtreehotelgroup.com	Brent LeBlanc bleblanc@peachtreehotelgroup.com	511	6	6,000,000	228	3
163	155	Z Resorts Management www.hotelzaza.com/#zresorts	Benji Homsey bhomsey@hotelzaza.com	481	2	NA	469	2
164	156	Lodging One Hospitality www.lodgingone.com	Ken Heinz kheinz@lodgingone.com	471	6	10,804,000	471	6
165	146	Golder Hospitality www.golderhospitality.com	Rob Hjort rjhjort@golderhospitality.com	468	4	13,200,000	430	3
166	137	Park Place Hospitality Group www.parkplacehg.com	Ron McCauley ron.mccauley@parkplacehg.com	450	450	NA	525	6
167	–	Kahela Hospitality www.kahelahospitality.com	Mike Ebert mebert3819@aol.com	446	3	10,000,000	384	2
168	164	Haazo Management www.haazoinc.com	Shahab Taj shahabtaj@haazoinc.com	431	5	NA	277	3
169	–	Enchantment Group www.enchantmentgroup.com	Marcos Casillas mcasillas@enchantmentgroup.com	430	4	NA	340	3
170	158	Caerus Hospitality www.caerushospitality.com	Ted Torres ttorres@caerushospitality.com	426	5	5,000,000	326	4
171	160	Harrell Hospitality Group www.harrellhospitality.com	Paul Barham pbarham@harrellhospitality.com	412	2	NA	412	2
172	147	Sunway Hotel Group www.sunwayhotel.com	Linda Smith lsmith@sunwayhotel.com	396	4	NA	396	4
173	–	Crestpoint Companies www.crestpointcompanies.com	Jed Sherman info@crestpointdg.com	392	5	NA	200	3
174	–	Blue Sky Hospitality www.blueskyhospitalityllc.com	Nathan Sieve nathans@blueskyhospitalityllc.com	376	7	6,525,800	429	8
174	162	Twenty / Twenty Worldwide Hospitality www.twentytwentyworldwide.com	Fred Hirschovits fhtwenty@cs.com	376	3	8,824,000	376	3
175	154	Kelly Inns www.kellyinns.com	Brenda Schmidt bschmidt@kellyinns.com	361	3	NA	482	5
176	181	Allen & O'Hara www.aoinc.com	Matthew Mills mmills@aoinc.com	360	4	6,750,000	96	1
177	168	Schahet Hotels www.schahethotels.com	Greg Schahet greg@schahethotels.com	358	3	10,125,000	258	2

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178	–	Century Hospitality www.centuryhospitality.net	Chris A. Chesebrough cachesebrough@century-hospitality.com	350	4	11,000,000	350	4
179	157	Davalls Hospitality www.davallshospitalitymanagementcompany.vpweb.com	David Stahl davallshospitality@gmail.com	297	4	NA	350	5
180	173	Lambert Hotels www.lamberthotels.com	Larry Lambert larry@lamberthotels.com	295	5	4,000,000	262	5
181	–	Springwood Hospitality www.SpringwoodHospitality.com	Justin Shelton jshelton@gospringwood.com	285	3	8,644,274	441	4
182	–	Pacifica Hotel Co. www.pacificahotels.com	Dominick Collicco info@pacificahotels.com	252	3	9,818,000	155	2
183	170	Malibu Hotel Group www.malibuhotelgroup.com	Gary Peterson gpeterson@malibuhotelgroup.com	250	7	5,100,000	250	7
184	174	Cornerstone Hospitality www.cornerstonehospitality.com	Kimberly Christner kimberly.christner@cornerstonehospitality.com	219	3	NA	219	219
185	–	Tapestry Hospitality www.tapestryhospitality.com	Mark Briskin mark.briskin@tapestryhotels.com	211	2	NA	0	0
186	–	AP Hospitality www.aphospitality.com	Neal Dhanani neal@aphospitality.com	180	3	2,400,000	220	4
187	177	CHA Management www.chamanagement.com	Gerald Pettitt jpetitt@chamanagement.com	165	2	NA	165	2
188	178	Tudor Inns www.collegeinnseattle.com	Chris Tudor chris@tudorholdingsllc.com	144	3	NA	144	144
189	–	Merit Hotel Group www.merithotelgroup.com	Dave Meloy dmeloy@msn.com	119	1	2,500,000	119	2
–	–	Beechmont Hotels Corp. www.beechmonthotels.com	Michael Forrest Jones beechmonthotels@gmail.com	NA	NA	NA	NA	NA
–	–	DelMonte Hotel Group www.delmontehotels.com	Alexander DelMonte adelmonte@delmontehotels.com	NA	NA	NA	NA	NA
–	–	Swift Hospitality Group www.swifthospitality.com	Sara Honchar	NA	NA	NA	NA	NA

Footnotes: NA means not applicable or not answered. Participating in Hotel Management surveys is voluntary. Editors do not hold responsibility for companies that fail to report or that report incorrect data. Visit www.hotelmanagement.net/hotelworld-network-surveys for more information about how to participate.